

MEMBER NEWS AND NOTES (Continued)

tax, and business consulting services to clients primarily in the managed care, real estate, and construction industries.

The firm has also released the results of their First Annual Construction Industry Survey. In its inaugural year, the survey respondents included a diverse group of Omaha's contractors. Commercial, residential, and government construction services were all represented, with revenues ranging from \$1 million to over \$150 million.

The survey results revealed that the majority of respondents have a targeted and actual gross profit of 9-12%, which is significantly below the national average of 20%. It was also discovered that, although government construction spending is at an all-time high, the respondents reported that less than 15% of the work completed is government contract. In addition, the survey found that Omaha is consistent with the national averages of a 0.3-0.7% marketing budget, with 69% of the respondents spending less than 1% on marketing annually.

For more information, contact Jason Tonjes at jtonjes@blandcpa.com or (402) 397-8822.

Orange County/Newport Beach Squar, Milner, Reehl & Williamson, LLP has announced that, in recognition of the substantial contributions of **Ernest Miranda**, partner-in-charge of Squar Milner's Audit Practice, the name of the firm has formally changed to **Squar, Milner, Miranda & Williamson, LLP**.

Ernest and the audit team have built Squar Milner's practice into one of the top firms in Southern California. According to *Accounting Today*, Squar Milner has become third in California, outside of national firms, that audits public companies. With over 120 dedicated employees, Squar Milner has become a major provider to middle-market companies with revenues ranging from \$1 million to over \$500 million.

Paris, France

Set up in 1996, **BKR Eurus** member firm **API**, located in the south of France, is directed by eight partners, chartered account-

ants, and legal auditors, and employs more than 80 collaborators. Until recently, each office within the firm retained its original name, making no reference to its larger regional group, which included nine locations.

On October 21, the firm changed its name to **Ansemble**. Each of the firm's offices are now known by the new name in conjunction with their respective location: Ansemble Durance à Manosque; Ansemble Haute Provence à Digne, Forcalquier et Riez; Ansemble Gapençais à Gap; Ansemble Pays de Serre-Ponçon à Embrun; Ansemble Euroméditerranée à Marseille (16^{ème}); Ansemble Marseille Métropole à Marseille (9^{ème}); and Ansemble Pays d'Aix à Vitrolles.

To celebrate the new launch, the firm held a two-day round-table on Embiez Island. During this meeting, partners detailed group objectives and strategies for the next three years. Among these was to set up the group quality certification ISO 9001.

Visit the group's new web site at www.ansemble.fr.

Randolph, New Jersey

Nisivoccia and Company, LLP would like to announce that **Douglas S. Collins**, CPA, was admitted as a partner to the firm effective January 1. Doug began his career as an intern with the firm in 1990. His areas of expertise include corporate, partnership, and personal tax, auditing and accounting for real estate, manufacturing, service industry, and employee benefit plans.

RETOUR AU SOMMAIRE

Dominick (Nick) J. Sarinelli, CPA, was promoted to principal of the firm on January 1. Nick's professional experience consists of financial reporting, tax planning, accounting and consulting services to large and small businesses. His industry experience includes manufacturing real estate, technology consulting, and professional practices. Nick has also provided litigation support and forensic accounting services.



Dominick Sarinelli

Heidi A. Wohlleb, CPA, RMA, PSA, was admitted as partner to the firm on January 1. Heidi began her accounting career in 1989 as a staff member with the firm and has gained extensive experience with audits of federal and state grants. Currently, she performs annual audits of school districts, and county governments and municipalities.



Heidi Wohlleb

Marcia A. Geltman, CPA, was promoted to principal of the firm on January 1. Marcia is a frequent lecturer for local business and civic groups, speaking on a wide range of tax topics, including estate tax planning, year-end tax tips,



Marcia Geltman



BKR Eurus member firm's new name, Ansemble.